

ITEM NO.	DESCRIPTION	GRAPHIC VISIONS			McDONALD & EDDY			THORNER PRESS			NEWS PRINTING CO.			
		BASIS OF AWARD	UNIT RATE	COST	TEMPLE HILLS, MD	UNIT RATE	COST	BUFFALO, NY	UNIT RATE	COST	CLAYSBURG, PA	UNIT RATE	COST	
I	<b>ELECTRONIC PREPRESS:</b>													
..(a)	Output of complete camera-ready page ..per page.....	12	30.00	360.00	30.00	360.00	55.00	660.00	50.00	600.00	40.00	480.00		
..(b)	Authors Alterations (the minimum charge per each submission of proofs shall be \$10.00).....													
..(c)	Revised page proofs.....per page.....	2	10.00	20.00	2.50	5.00	15.00	30.00	6.00	12.00	3.00	6.00		
II	<b>PRINTING AND BINDING:</b>													
..(a)	Saddle-stitched (up to 96 pages)...per page....													
...{1}	Make ready and/or Setup.....	720	6.00	4,320.00	5.50	3,960.00	10.00	7,200.00	6.00	4,320.00	5.70	4,104.00		
...{2}	Running per 1,000 copies.....	5273	5.50	29,001.50	3.50	18,455.50	5.10	26,832.30	3.75	19,773.75	3.47	18,297.31		
..(b)	Side-stitched (over 96 pages),.....per page.....													
...{1}	Make ready and/or Setup.....	350	6.88	2,408.00	4.50	1,575.00	10.00	3,500.00	5.00	1,750.00	4.90	1,715.00		
...{2}	Running per 1,000 copies.....	2567	5.80	14,888.60	4.00	10,268.00	6.10	15,698.70	3.90	10,011.30	3.58	9,189.86		
..(c)	Complete Cover.....per cover													
...{1}	Make ready and/or Setup.....	13	50.00	650.00	175.00	2,275.00	100.00	1,300.00	150.00	1,950.00	100.00	1,300.00		
...{2}	Running per 1,000 copies.....	95	92.00	8,740.00	82.00	7,790.00	91.00	8,645.00	45.00	4,275.00	45.00	4,275.00		
III	<b>PACKING:</b>													
1	Bulk shipments (other than by mail):													
	Packing and sealing shipping containers.....													
	.....per container.....	290	3.50	1,015.00	1.00	290.00	2.00	580.00	3.00	870.00	3.00	870.00		
2	Mailing:													
	(a) Affixing furnished labels on single copies (self-mailer)													
	.....per 1,000 labels.....	43	50.00	2,150.00	30.00	1,290.00	40.00	1,720.00	45.00	1,935.00	45.00	1,935.00		
	(b) Single or Multiple copies in kraft envelope (up to 200 leaves),.....per envelope.....	2923	0.30	876.90	0.35	1,023.05	0.30	876.90	1.25	3,653.75	1.00	2,923.00		
	(c) Single or multiple copies over 200 leaves, up to 5.4 kg (12lbs.) in cushioned shipping bags, (MGW 6.3 kg (14 lbs.), up to 16.3 kg (36 lbs.), packed in shipping containers (MGW 18.1 kg (40 lbs.),.....per container.....	964	1.00	964.00	1.25	1,205.00	1.00	964.00	1.35	1,301.40	1.10	1,060.40		
	(d) Quantities over 5.4 kg (12 lbs.), up to 16.3 kg (36 lbs.), packed in shipping containers (MGW 18.1 kg (40 lbs.),.....per container.....	130	2.00	260.00	1.50	195.00	1.75	227.50	2.10	273.00	2.00	260.00		
	CONTRACTOR TOTALS			\$65,954.00		\$48,931.55		\$68,734.40		\$51,205.20		\$46,775.57		
	DISCOUNT			1.00%	\$659.54	1.00%	\$489.32	1.00%	\$687.34	0.25%	\$128.01	0.25%	\$116.94	
	DISCOUNTED TOTALS				\$65,294.46		\$48,442.23		\$68,047.06		\$51,077.19		\$46,658.63	
	AWARDED													